

# **MONTANA WHEAT AND BARLEY COMMITTEE**

**Fall Board Meeting**

**Comfort Inn**

**Shelby, Montana**

**October 27, 2015**

The following were present for either a portion of or the entire meeting.

## **DIRECTORS**

Randy Hinebauch, Chairman

Denise Conover, Director

Leonard Schock, Director

Chris Kolstad, Director

Buzz Mattelin, Director

Bruce Myllymaki, Director

Mike O'Hara, Director

## **EX-OFFICIOS**

Ron de Yong, Director, Montana Department of Agriculture

Byron Grassman, Manager, Mountain View Coop

## **STAFF**

Collin Watters, Executive Vice President

Cassidy Marn, Marketing Program Manager

Steve Becker, Outreach Coordinator

Kolleen Spurgin, Budget & Grants Coordinator

Tammy Suek, Administrative Assistant

## **GUESTS**

Lola Raska, Executive Vice President, Montana Grain Growers Association

Lochiel Edwards, TTMS Group

Dan Kidd, TTMS Group

Cort Jensen, Staff Attorney, Department of Agriculture

Ben Tiller, Staff Attorney, Department of Agriculture

Kim Falcon, Deputy Director, Department of Agriculture

Maia LaSalle, Manager of Ag Operations Support, BNSF Railway

Jesse Anderson, Ag Liaison, Senator Tester's Office

Chris Christiaens, Program Specialist, Montana Farmers Union

Lyle Benjamin, Director, Montana Grain Growers Association

Dalton Henry, Director of Policy, U.S. Wheat Associates

Gary Stanford, Regional Director, Alberta Wheat Commission

Brian Kennedy, Grower Relations, Alberta Wheat Commission

Caalen Covey, Market Development, Alberta Wheat Commission

## **Tuesday, October 27, 2015:**

*Chairman Hinebauch called the meeting to order at 11:15 a.m.*

Chairman Hinebauch called for public comment; Lochiel Edwards thanked the committee for helping fund the MSU Endowed Chair.

Director Myllymaki made the motion to adopt the tentative agenda and Director Kolstad seconded it. The agenda passed unanimously.

### **Review of June 30-July1, 2015 Meeting Minutes**

Executive Vice President Collin Watters presented the minutes of the Summer Board Meeting.

Director Schock moved and Director O'Hara seconded the motion to approve the minutes. The motion passed unanimously.

### **Financial Review**

Kolleen Spurgin presented the financials to the committee. The board asked her to make another column to break out the expenses for Trade Teams.

### **Department of Agriculture Report**

Director de Yong reported to the board on what the department has been working on including pesticides, raising weeds registration, EPA and the nursery program.

### **"View from the Trade"**

Byron Grassman gave an update on grain shipments he saw at harvest. There were no issues with quality and he had no complaints with the railroads.

### **Lunch**

### **Liability Insurance & Conflict of Interest**

Cort Jensen talked to the board about liability insurance for groups who ask for sponsorship or grants. It is a policy procedure but it can be waived. The committee decided to put the decision on hold for now.

Cort explained what constituted a conflict of interest when doing business on behalf of the committee.

### **Program Manager Report**

Cassidy Marn reported on the PNWER meeting in Big Sky and the number of trade teams was about the same number as last year.

### **Outreach Coordinator Report**

Steve Becker attended the Western Wheat Workers Conference lots of good information, he reported on the field days he attended and asked the board about a Barley tour and whether to do a test run or not.

### **Executive Vice President's Update**

Collin Watters reported on the Brewer's conference in Missoula, the Farmer's Union Convention in Great Falls, it was the best attended. Collin is still getting questions on Buckwheat it is now an education and awareness of producers.

Collin asked the board for their decision on the Great Harvest Bread Proposal that was submitted, the directors voted against the proposal. The Department of Agriculture will be using the "Grown in Montana".

There was talk about the AB/SAB Merger which will make AB the largest brewer in the U.S.

Collin explained the new grant cycle and assured the board that the first couple years will be the most difficult, and then it should become easier. He asked the board who would be willing to attend the Kansas Wheat Milling course, Director Kolstad, O'Hara and Conover will attend with Collin.

### **Wheat Marketing Center & MT Farmer's Union Convention**

Director Myllymaki attended the Wheat Marketing Center Board meeting where the announcement was made for the new director was made; Janice Cooper from the California Wheat Commission was named. He was also on the panel for the Montana Brewers convention and attended the Farmer's Union convention.

### **U.S. Wheat Associates Summer Meeting**

Directors Schock, Kolstad and EVP Watters attend the meeting in San Diego, Brian O'Toole was sworn in as the new Chairman. There was discussion on sending someone from the committee to attend the anniversaries of both the Japan and Taiwan USW offices in April.

### **Marketing Subcommittee Report**

Director Mattelin and Cassidy Marn met with representatives from Rahr a major malting house, they process at least a ½ million bushel of barley and are gearing up to supply craft brewers. They are interesting in contracting acres in Montana.

Director Mattelin attended the U.S. Grains meeting in Montreal, Canada where they met with CCM/Heineken. The China market was a focus for the meeting.

Director O'Hara went to Canada on a distiller's grain tour; the market for barley that does not make malt is growing there.

Director Mattelin went with U.S. Grains to Mexico City where he attended the Beer Expo and met with craft brewers. He also went to the Main Street Montana where transportation issues were discussed mainly container shipping. After the meeting in Helena he went to Missoula for a meeting on resilient agriculture.

### **Transportation Subcommittee Report**

Director O'Hara and Collin Watters attended the Rail Service meeting in Helena, the rail service this year ran smoothly. Ben Tiller went on a tour of the ports in Washington.

### **Break**

### **U.S. Wheat Trade Presentation**

Dalton Henry gave a presentation on trade and some of the barriers that still exist. He also talked about the new trade agreements and what they mean for Montana Producers.

### **Canadian Presentation**

The Canadian delegation explained their processes and how they want the two countries to have better trade opportunities. They are unsure if the new government that was elected will change the way they are doing business.

### **Officer's Appointments**

Director Kolstad nominated Director Schock, Chairman, Director O'Hara seconded. The motion passed unanimously.

Director Myllymaki nominated Director O'Hara, Vice Chairman, Director Kolstad seconded. The motion passed unanimously.

### **Approval of Staff and Director Travel**

It was decided that Director Myllymaki would attend the MAES Advisory meeting in Bozeman and that Director Conover would attend the Wheat Foods Council in Arizona.

Director Schock moved to accept the new travel schedule and Director Kolstad seconded. The motion passed unanimously.

### **New Business**

The board wants a barley tour going east investigated for feasibility and cost.

Chairman Hinebauch called for public comment, none was heard.

*Chairman Hinebauch adjourned the meeting at 5:30 pm.*

### **Upcoming Events**

Nov. 3-5	U.S. Wheat Fall Board Meeting – Tahoe, CA
Nov. 6-7	MSU Celebrate Ag – Bozeman
Nov. 6-24	USWA-Asian 2015 CQ Tour – Asia
Nov. 8-11	Producer Tour – Portland, OR
Nov. 8-11	Montana Farm Bureau Convention – Billings
Nov. 8-14	Tri National Accord – Guadalajara, Mexico
Nov. 9-10	Durum Forum – Minot, ND
Nov. 11	Veterans Day – Office Closed
Nov. 12	Mitsui Trade Team – Great Falls
Nov. 13-24	ALIM – Argentina
Nov. 17-19	MRRIC – Rapid City, SD
Nov. 19-20	NCI Board Meeting – Minneapolis, MN
Nov. 26	Thanksgiving Day – Office Closed
Dec. 1	MWBC Board Meeting – Great Falls
Dec. 1-3	Montana Grain Growers Convention – Great Falls
Dec. 3-5	MT Organic Conference – Bozeman
Dec. 7-9	MT Seed Association Meeting - Bozeman
Dec. 8-10	Wheat Milling Course - Kansas
Dec. 25	Christmas Day – Office Closed
Jan. 1	New Year's Day – Office Closed

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Jan. 11-12	MWBC Board Meeting – Bozeman
Jan. 14-15	Wheat Foods Council – Phoenix, AZ
Jan. 15-16	Young Ag Couple’s Conference - Helena
Jan. 18	MLK Day – Office Closed
Jan. 20-22	PNW Wheat Quality Meeting – Phoenix, AZ
Jan. 27-29	MABA/MGEA – Great Falls
Feb. 1-3	National Barley Growers Meeting – Washington DC
Feb. 3-6	US Wheat Meeting – Washington DC
Feb. 9-11	Western Barley Growers Annual Meeting – Canada
Feb. 15	President’s Day – Office Closed
Feb. 15-17	US Grains Council Annual Meeting – Sarasota, FL
Feb. 16-18	Wheat Quality Annual Meeting – Kansas City, MO
Feb. 23-25	MRRIC – Kansas City, MO
Mar. 13-15	National Pasta Association – Naples, FL

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Collin Watters, Executive Vice President

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Date