MONTANA WHEAT AND BARLEY COMMITTEE

Summer Board Meeting Best Western Great Northern Havre, Montana June 30-July 1, 2015

The following were present for either a portion of or the entire meeting.

DIRECTORS

Randy Hinebauch, Chairman Tom Siderius, Vice Chairman Leonard Schock, Director Chris Kolstad, Director Buzz Mattelin, Director Bruce Myllymaki, Director Mike O'Hara, Director

EX-OFFICIOS

Ron de Yong, Director, Montana Department of Agriculture Dr. Charles Boyer, Vice President of Agriculture, MSU Not Present: Byron Grassman, Manager, Mountain View Coop

STAFF

Collin Watters, Executive Vice President Cassidy Marn, Marketing Program Manager Steve Becker, Outreach Coordinator Tammy Suek, Administrative Assistant Skyler Anderson, Intern

GUESTS

Lola Raska, Executive Vice President, Montana Grain Growers Association Lochiel Edwards, TTMS Group
Dan Kidd, TTMS Group
Dave Tweet, Tweet Consulting
Cort Jensen, Staff Attorney, Department of Agriculture
Barry Jacobsen, Dean's Office, MAES
Maia LaSalle, Manager of Ag Operations Support, BNSF Railway
Terry Whiteside, Whiteside & Associates
Jennifer Godfrey, Whiteside & Associates
Jesse Anderson, Ag Liaison, Senator Tester's Office

Tuesday, June 30, 2015:

Chairman Hinebauch called the meeting to order at 8:00 a.m.

Director Schock made the motion to adopt the tentative agenda with changes and Director Kolstad seconded it. The agenda passed unanimously.

Chairman Hinebauch called for public comment and heard none.

Review of March 31-April 1, 2015 Meeting Minutes

Executive Vice President Collin Watters presented the minutes of the March Budget Board Meeting.

Director Mattelin moved and Director O'Hara seconded the motion to approve the minutes with changes. The motion passed unanimously.

Financial Review

Executive Vice President Watters presented the financials to the committee.

Director Mattelin moved to accept the financial statement. Director Myllymaki seconded the motion. The motion passed unanimously.

Director Schock wanted to know how much of our assessment was for Canadian Grain; Collin will send that information to the directors.

<u>Missouri River Recovery Improvement Committee</u>

Director Mattelin attended the meeting in South Dakota; there was discussion about the Yellowstone Intake Dam litigation and bird habitats. The next meeting will take place in August.

National Barley Growers Association

Director Mattelin and Executive Vice President Watters attended the Chicago meeting; it was a good meeting with all the barley stakeholders. There was a good presentation on sustainability.

Northern Crops Institute

Director Mattelin attended his last meeting representing the committee; Director Hinebauch was chosen to fill the vacancy and will sit on the board for the next 3 years.

Director Mattelin also attended the field day at the ARS Station in Sidney; good research is being done there.

Texas Trading & Transportation Services

Lochiel Edwards and Dan Kidd reported to the committee that the trains were catching up and that coal is slowing down, there are some hopper cars being stored between Big Sandy and Havre. They wanted to know what kind of information the committee wanted when they reported.

Transportation Report

Terry Whiteside gave an update on the hearings that he is representing the committee on. He handed out the historical freight rates to the directors and would send a copy to Collin for posting on the MWBC website.

The STB meeting in Washington DC was a success and Montana was mentioned a lot, Director O'Hara testified on behalf of the producers. The STB Board will be expanding from 3 to 5 members.

Director O'Hara attended the Rail Service Competition Council meeting in Helena, it was a good meeting and he is now serving on the Ag committee.

Wheat Food Council

Director Siderius attended the board meeting in Durango, CO, the new president Tim O'Connor was introduced to the board. There was a discussion about the budget shortfall the council is experiencing.

Director Siderius participated in a varietal release conference call and attended the REAL Montana graduation held in Kalispell.

MSU Update

Dr. Boyer let the committee know that the Endowed chair should be announced soon and should start in January. He is working with VP Pera on licensing issues.

At the present time durum lines developed by MSU are advertised for licensing. He gave the directors an update on the legislative session.

Barley Update

Dave Tweet updated the committee on the field days he has attended and the MGEA Board Meeting. Dave and the staff had a good visit with Briess Malting in Wyoming. Dave talked to the directors about the malt barley issues facing the industry.

Outreach Coordinator Report

Steve Becker gave his report on the field days so far, but has many more to go. His seed tour around the state was very informative and gives us good insight of the growing season. He attended the MGEA golf tournament but attendance was down for this year.

Program Manager Report

Cassidy Marn updated the committee on the Japanese trade team and let them know we are only have a small number of trade teams coming so far this year.

Executive Vice President's Update

Executive Vice President Watters reported on the State Executive Meeting in Salt Lake City; the major discussions at the meeting were having USWA make up an alternative budget plan in case they are unable to meet their proposed budget, not just trying to raise the shortfall from the states. They would also like to see a prioritized listing of projects and making trade teams more equal between states.

Collin and Director Schock met with an Asian delegation about the contamination of buckwheat in their shipments of grain. They were able to assure them that we are taking the situation seriously. MSU was very helpful and Phashant Jha came and presented to the group.

Collin talked about the Master Brewer's meeting that would be held in Missoula. He went to MSU in Bozeman and talked to them about the contract and got it signed.

The committee decided that Vince Petersen from USWA would be our speaker for the MGGA Convention. The poster session of MSU research will also take place at the convention.

News was received from Wheat Marketing Center that Dave Shelton had resigned.

Approval of Staff and Director Travel

A few items were added to the upcoming travel (see below) for approval.

Director Kolstad moved to accept the new travel schedule with additions and Director Siderius seconded. The motion passed unanimously.

Rules Presentation

Cort Jensen presented a draft of the proposed rule changes for the Wheat & Barley Committee to the different farm organizations. The indirects encountered no opposition by the new assessment rules were questioned by the Montana Grain Elevator Association and Cort advised the committee to table that issue for now.

Director Schock moved to not proceed with the new assessment rule and Director O'Hara seconded. The motion passed unanimously.

Director Mattelin moved to prohibit indirects unless the committee voted unanimously to allow and Director Schock seconded. The motion passed unanimously.

New Business

Our next board meeting will be held in Shelby and will include a tour of the new facilities on October 27-28, 2015.

Dan Kidd requested information on the Canadian assessment being taken at the elevator.

Lunch

Strategic Planning session:

Executive Vice President Watters spent some time going over the survey he sent out asking about the committee and what they thought our focus should be and how we are perceived as an organization.

The committee worked on an updated vision statement and came up with the following:

"Foster the sustainability and prosperity of the Montana wheat and barley farmers."

Collin's idea is to have sub-committees to be able to dig deeper into different topics and then make recommendations to the committee and save time at board meetings.

Suggested sub-committees are: Transportation, Marketing and Research. The sub-committees can meet in person or conference calls, but they must be open to the public.

Chairman Hinebauch adjourned the meeting at 5:00 pm.

Upcoming Events
Independence Day – Office Closed
Western Wheat Workers - Bozeman
USWA Board Meeting – San Diego, CA
PNWER – Big Sky
Field Day – Sidney
In-Bev Field Day - Fairfield
Field Day – Moccasin
Field Day – Conrad
Field Day – Bozeman
Field Day - Corvallis
U.S. Grains Council 55th Annual Meeting – Montreal,
Canada
Philippines Trade Team – Great Falls
MRRIC – Omaha, NE
USWA World Staff Meeting - Guatemala
Labor Day – Office Closed
Columbus Day – Office Closed
Wheat Marketing Center Board Meeting – Portland
Montana Farmer's Union Convention – Great Falls
Producer Tour – Portland, OR
U.S. Wheat Fall Board Meeting – Tahoe, CA
USWA-Asian 2015 CQ Tour – Asia
Montana Farm Bureau Convention - Billings
Veterans Day – Office Closed
NCI Board Meeting – Minneapolis, MN
Thanksgiving Day – Office Closed
Montana Grain Growers Convention – Great Falls
Christmas Day – Office Closed

Wednesday, July 1, 2015

Chairman Hinebauch called the meeting to order at 8:00 a.m. He called for public comment.

Strategic Planning session continued:

There was more discussion on sub-committees and then committees were set up as follows:

Transportation – Directors Schock, O'Hara and Hinebauch

Montana Wheat & Barley Committee Board Meeting
Summer Board Meeting
June 30-July 1, 2015
6
Research – Directors Mattelin and Myllymaki
Marketing for Barley – Directors Mattelin, Myllymaki, O'Hara and including Dave Tweet
Education – Directors Hinebauch, Kolstad and O'Hara

Montana Department of Agriculture
Director de Yong gave an update to the committee on the Deputy Director search; he has been conducting interviews the last two days. The pulse MOU agreement with North Dakota was denied by North Dakota, now they are waiting to see what the next step will be in the process.

Chairman Hinebauch called for public comment.

Chairman Hinebauch adjourned the meeting at 12:00 p.m.

Date

Collin Watters, Executive Vice President